

EXHIBIT A: INTERNATIONAL RETAILER PRICE-LIST - EX FACTORY
effective from 01.01.2017 till 31.12.2017 (VAT not included)



Piano Factory
 Sacile (PN) - Italy

Currency : EURO

Model	F 156	F 183	F 212	F 228	F 278	F 308
Finishing	Length cm.156	Length cm. 183	Length cm. 212	Length cm. 228	Length cm. 278	Length cm. 308
Black high gloss polyester or Black polyester satin	73.100	74.500	83.200	93.800	124.800	133.600
Various colours high gloss poly. or polyester satin	84.100	85.700	91.600	103.200	137.300	147.000
Palisander-Cherry-Walnut high gloss poly.or polyester satin	91.400	93.200	99.900	112.600	149.800	160.400
Pyramid mahogany-Macassar high gloss poly. or polyester satin	102.400	104.300	108.200	122.000	162.300	173.700
# Briers high gloss polyester or polyester satin	109.700	111.800	116.500	131.400	174.800	187.100
# Madrona Brier - Mahogany Brier - Myrtle Brier - Poplar Brier - Red Elm Brier - Sequoia Brier (Vavona) - West Indian Cherry - Californian Walnut Brier - Tamo brier						
+ 4th pedal 4.900 Euro <u>NET PRICE</u> Transport 1.200 Euro						